

MATIC INTERVIEW



SEVERINO SANTIAGO, Manager STORES PERSAN

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STORES PERSAN

MATICMACHINES.COM

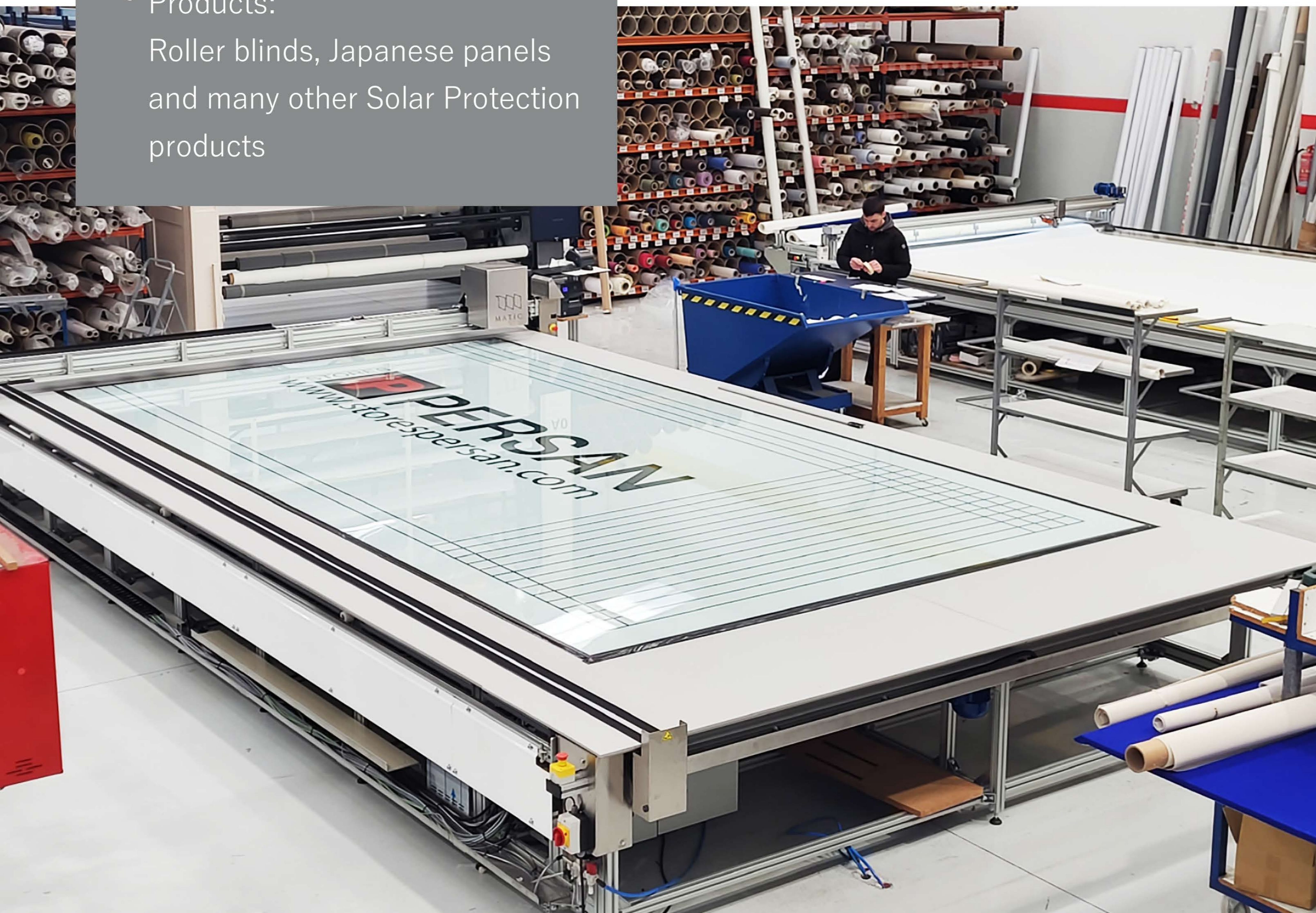
MATIC BRINGS TOGETHER ALL THE QUALITIES THAT WE DEMAND.

COMPANY BIO

- Name: STORES PERSAN
- The year of establishment : 1994
- Province of Ourense, Spain
- Employees: 20
- Products:
Roller blinds, Japanese panels
and many other Solar Protection
products

In this series of interviews, we would like to put the spotlight on different partnerships and get insight on what it means to be part of the Matic Family.

 **PERSAN**
STORES PERSAN S.L



Stores Persan is one of the leading national manufacturers of customized Sun Protection products in Spain: roller blinds, vertical blinds, and Japanese panels, both indoors and outdoors. They offer a wide selection of fabrics, finishes and mechanisms that adapt to customer's needs.

They pursue maximum quality in their products, to achieve this goal, they need machines and solutions of premium quality to help them. Therefore they chose a set of machines from Matic for their roller blinds production. They have recently added a second Matic cutting table (M1 Ultimate) to support the production already made by their existing M1 Cutting table and Ares Welder.

Mr. SEVERINO SANTIAGO from Store Persan would like to share with us why they chose Matic and how he has experienced working with Matic.



Precision, reliability, quality, durability and above all an excellent after-sales service.

Matic: Mr. SEVERINO SANTIAGO, we appreciate very much your trust for Matic and your kindness for accepting our Interview. Could you please let us know the decisive factors which helped you to make the decision of working with Matic 4 years ago?

Stores Persan: What tipped the balance for us to finally choose Matic are a number of factors that we consider very important in machines for the production of our products: precision, reliability, quality, durability and above all an excellent after-sales service.

MATIC brings together all those qualities that we demand.

Matic: Please describe your experience with Matic.

Stores Persan: Everything we require is fulfilled until now. With the latest purchasing of M1 ULTIMATE (Matic cutting table), we have improved in cutting finishes. To offer our customers a wide catalog of both technical and decorative fabrics, we needed a machine that would allow us to cut any types of fabrics.



We needed a machine that would allow us to cut any type of fabric

MATIC

Thank you to Severino and the entire Stores Persan team. We are very happy that we are able to add value to your product.



Matic: How have your Matic Machines improved your production, or impacted your company?

Stores Persan: A machine or tool is essential to develop an activity, if it is reliable, precise and adds value to our product, even better. MATIC fulfils these particularities.

Matic: What would be your message to other companies considering equipment purchases?

Stores Persan: Our recommendation can only be positive.

For us, the after-sales service is unbeatable, whether it comes to advice, repairs, or maintenance, etc. Melchor Vidal (Matic's dealer in Spain and Portugal) and Manuel...are to blame.



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