

MATIC INTERVIEW



**PABLO BELLIZZI, Director
Bellizzi Decoraciones**

June 8th, 2022



"ALTHOUGH WE ARE MORE THAN 10,000 KM AWAY, THE SOLUTIONS AND SERVICES HAVE BEEN COMPLETE"

COMPANY BIO

- Name: Bellizzi Decoraciones
- The year of establishment: 1973
- Argentina
- Employees: 100
- Products:
Curtains, awnings, roller blinds, mosquito nets, upholstery, floors, and furniture

In this series of interviews, we would like to put the spotlight on different partnerships and get insight on what it means to be part of the Matic Family.

BELLIZZI



BELLIZZI is one of the leading companies in curtain production in Argentina. It is located in an upscale area of Buenos Aires, the capital of Argentina, a colorful city with the charm of Tango.

It offers a wide variety of products with exclusive designs and Premium Quality: from traditional curtains, awnings, roller blinds, mosquito nets, to upholstery, floors, and furniture.

BELLIZZI was searching for high quality automated machine to help them in their ambition of expansion and to continue providing products with exclusive designs and Premium Quality.

Their journey with purchasing Matic machines began 5 years ago.

Mr. PABLO BELLIZZI, Director de Bellizzi Decoraciones, was very kind in sharing his experience of working with Matic - the supplier more than 10,000km away.

“We found in Matic the possibility of covering all the needs we had in one single company.”



Matic: You have bought many machines from Matic, have quite a complete solution: from cutting to welding machines for roller blinds and awnings, from ironing, measuring, cutting to sewing machines of traditional curtains. We appreciate your trust a lot. Could you please let us know the decisive factors which help you make these decisions?

Bellizzi Decoraciones: We ended up deciding to buy from Matic because we found in Matic the possibility of covering all the needs that we had in a single company. Thanks to this, we can interact with only one single provider.

Matic: Please describe your experience with Matic.

Bellizzi Decoraciones: It was just because of Matic's attention during these years, despite being more than 10,000 kilometers away, their response has been constant and attentive. This led us to continue working with them, and now 5 years have passed. They gave us advice machine by machine according to our needs. They don't push to sell us all the machines at once, but gradually one by one, like an endless race.



Matic: How have your Matic Machines improved your production, or impacted your company?

Bellizzi Decoraciones: Matic's technology professionalized our production of curtains and awnings even more, and led us to a higher quality standard of the manufactured products.

Matic: What would be your message to other companies considering equipment purchases?

Bellizzi Decoraciones: Honestly, based on the experience we had with Matic, we would not hesitate to recommend it to anyone. Not only are the machines of excellent quality, but the after-sales service it provides, the advice, having a technician connected online anywhere in the world, is a price, the truth is, that ends up paying for itself.



Thank you to Mr. Pablo Bellizzi and your team for your trust and sharing your experience with Matic.